

FOR LARGE PROPERTIES, WE LEAVE PLENTY OF ROOM TO CUSTOMIZE.



LARGE PROPERTY

owners need industry-specific coverages and policies tailored to specific requirements. The Hartford offers deep industry experience and dedicated underwriting and risk management teams to help you provide quick, accurate decisions and responsive customer service.



TARGET INDUSTRIES

- Business and Professional Services
- Financial Institutions
- Healthcare
- Manufacturing
- Real Estate
- Retail
- Technology
- Wholesale

SPECIALIZED SOLUTIONS

Property Elite and Property Elite Global are designed for larger-size businesses with more complex risk. Each provides all mandatory coverages, catastrophe perils with flexible limit/deductible options, other optional coverages and multinational capabilities.

BENEFITS

- Highly tailored forms with industry specific endorsements, blanket limits and loss limit capabilities, equipment breakdown and business interruption
- Capability to support excess property, quota share and shared/layered programs
- Dedicated Property Risk Engineering and Claims professionals focused on delivering an exceptional customer experience



THE DETAILS OF SUCCESS

GENERAL DESCRIPTOR/INDUSTRY		REAL ESTATE
	REGION	Northeast
	PROPERTY DESCRIPTION	Commercial Office
	TOTAL INSURED VALUE	\$1.7M
	REASON FOR SUCCESS	Putting past experience with the account to work, along with direction from the broker and a high level of engagement with the Large Property team turned this opportunity into a big win.
	OTHER	Working closely with the NYC branch helped notch another win – a cross-sell with General Industries that wrote the GL for another \$300K+.

GENERAL DESCRIPTOR/INDUSTRY		HIGHER EDUCATION
	REGION	Western
	PROPERTY DESCRIPTION	Public university in Seattle, WA covering school offices and real estate investment portfolio of LRO offices
	TOTAL INSURED VALUE	\$792M
	REASON FOR SUCCESS	Identifying areas of exposure and assessing appropriate building valuations, thanks to collaboration between Risk Engineering, the broker and the insured, led to earthquake coverage being provided.
	OTHER	100% ground-up program structure on the Property Elite Global form - policy limits of \$600M and \$190M, 100%.

GENERAL DESCRIPTOR/INDUSTRY		PLUMBING SUPPLIER
	REGION	Central
	PROPERTY DESCRIPTION	Retail Stores and Distribution Centers
	TOTAL INSURED VALUE	\$3.4M
	REASON FOR SUCCESS	Capitalizing on frustrations with the incumbent, we collaborated across all departments supporting Large Property. With a thorough risk engineering quality review, a business interruption evaluation and a joint plan for the loss adjustment process, we were able to seal this deal for the long term.
	OTHER	A leading supplier of residential and commercial construction and industrial supplies and equipment headquartered in Dayton, Ohio. The company has more than 600 wholesale locations in 45 states.

GENERAL DESCRIPTOR/INDUSTRY		TECHNOLOGY CONSULTING SERVICES
	REGION	Southeast
	PROPERTY DESCRIPTION	Call Center and Data Center Operations
	TOTAL INSURED VALUE	\$785M
	REASON FOR SUCCESS	Collaboration with The Hartford Multinational team to underwrite and service foreign exposures.
	OTHER	• Ability to issue local policies in Asian, European and South American countries. • Consolidation from a multi-carrier program to a single carrier solution.

OFFER LARGE PROPERTY ACCOUNTS SOLUTIONS THAT FIT.

Contact your large property underwriter at [TheHartford.com/commercial-insurance-agents/large-property-contacts](https://www.TheHartford.com/commercial-insurance-agents/large-property-contacts) for more information.

Certain coverages vary by state and may not be available to all businesses. All Hartford coverages and services described on this page may be offered by one or more of the property and casualty insurance company subsidiaries of The Hartford Financial Services Group, Inc.

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Business Insurance
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Auto
Home