# The Hartford Success Stories Technology

## Specialized global coverages to help keep pace with technological advancements

With more than 100 employees across underwriting, claims and risk engineering consultants who specialize in technology, we understand how to address the evolving needs of the technology industry. We have:

- 30+ years of experience writing technology business of all sizes
- $500M+ in total written premium for all lines of coverage
- 100K+ technology customers of all sizes

## Take a look at some of our most recent successes.

| Industry Sector | Lines Written | Premium | Why We Won |
|---|---|---|---|
| **Digital distribution platform** | Property, General Liability, Workers' Compensation, Multinational | $120K | • Ease of doing business<br>• Industry knowledge<br>• Proactive follow-up with broker |
| **Electronics manufacturer** | Property, General Liability, Auto, Workers' Compensation, Umbrella, Multinational | $179K | • Comprehensive product offering<br>• Multinational coverage<br>• Competitive pricing |
| **Software provider** | Property, General Liability, Auto, Workers' Compensation, Umbrella | $45K | • Quick turnaround time<br>• Knowledge of M&A process<br>• Understanding of how risks evolve as a company grows |
| **Optical equipment manufacturer** | Property, General Liability, Auto, Workers' Compensation, Umbrella, Inland Marine | $926K | • Proactive communication<br>• Quick response time<br>• All-lines solution, including Inland Marine |
| **IT Services** | Property, General Liability, Auto, Workers' Compensation, Umbrella, Multinational | $94K | • All-lines solution<br>• Competitive pricing<br>• Speed to quoting |
| **Telehealth Company** | Workers' Compensation | $128.5K | • Industry knowledge<br>• Aggressive pricing<br>• Speed to market |
| **Hardware Company** | Property, General Liability, Auto, Workers' Compensation, Umbrella | $168K | • Relationship with broker<br>• Industry knowledge<br>• Proactive pipelining |

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## Multinational Choice

The Hartford's Multinational Choice offers a spectrum of coverage options in more than 220 countries. It's backed by the Global Online Portal, an award-winning, cutting-edge, cloud-based network management and engagement platform.

| Industry Sector | Lines Written | Premium | Why We Won |
|---|---|---|---|
| **Software Provider** | Property, General Liability, Auto, Workers' Compensation, Umbrella | $201K | • Service capabilities<br>• All-lines solution<br>• Relationship with broker and client |
| **Government Contractor – Electronics Manufacturer** | Property, General Liability, Auto, Workers' Compensation, Umbrella | $302K | • Sub-industry expertise<br>• Responsiveness<br>• Competitive pricing |
| **FinTech** | Property, General Liability, Workers' Compensation, Auto, Umbrella | $220K | • All-lines solution<br>• Broker relationship<br>• Responsiveness |

## Coverage for tech companies of all sizes

Technology companies have unique and evolving risks. Whether your customers need a Business Owner's Policy (BOP), package policy or specialized coverage, our tech professionals are here to help.

## Comprehensive product offerings

**Our coverage solutions include:**

- Business Travel Accident
- Commercial Auto
- DICE Production Policy and Special Events
- General Liability and Umbrella
- Management Liability
- Manufacturers E&O
- Marine
- Property
- Sharing Economy Solutions
- Tech E&O/Cyber Risk
- Workers' Comp
- And more

**Learn more.**
To advance your technology business, speak with your local underwriter today or visit TheHartford.com/technology

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The above listing is a sample of policies recently issued by Hartford Fire Insurance Company and/or its property and casualty insurance company affiliates. The premium amounts identified are for illustrative purposes only. All policies are individually underwritten and must meet all applicable underwriting guidelines to be eligible for any requested coverages.

The Hartford has arranged for data risk management services for our policyholders at a discount from some third-party service providers. Such service providers are independent contractors and not agents of The Hartford. The Hartford does not warrant the performance of third-party service providers even if paid for as part of the policy coverage and disclaims all liability with respect to use of or reliance on such third-party service providers.

Certain coverages vary by state and may not be available to all businesses. All Hartford coverages and services described on this page may be offered by one or more of the property and casualty insurance company subsidiaries of The Hartford Insurance Group, Inc. In Arizona, California, New Hampshire, Texas, and Washington by Hartford Fire Insurance Company, Hartford Casualty Insurance Company, Hartford Underwriters Insurance Company, Twin City Fire Insurance Company, Sentinel Insurance Company, LTD (CA license # 8701), Hartford Lloyd's Insurance Company, Hartford Insurance Company of the Midwest, and Property & Casualty Insurance Company of Hartford and its property and casualty insurance company affiliates, One Hartford Plaza, Hartford, CT 06155.

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