Specialized knowledge drives successful financial ventures. It should help protect them too.

In the **Private Equity** space, specialized knowledge is paramount to successful buyouts, M&A and other ventures.

We offer knowledgeable underwriting you can trust, along with a flexible approach that helps private equity firms quickly turn around these kinds of deals.

Target Industries

- Financial Institutions
- Life Sciences
- Manufacturing
- Wholesalers & Distributors
- Real Estate & Retail
- Healthcare
- Construction
- Energy
- Business & Professional Services

Single-Carrier Solution

Examples of our coverage for private equity firms and the companies they acquire include:

- Private Equity Choice®
- Property Choice®
- General Liability Choice®
- Umbrella & Excess Liability
- Commercial Auto
- Workers' Compensation
- Cyber & Data Breach
- Inland Marine
- Ocean Marine
- Professional Liability
- Directors & Officers Liability
- Employment Practices Liability
- Multinational Business
- Environmental

The Details of Success

Life Sciences | Orthopedic Implant Manufacturer	
Lines Written	Property, General Liability, Auto, Workers' Compensation, Umbrella, Products and Professional Services Liability, Errors & Omissions
Premium	$1.1M
Deal Type	Divestiture
Reasons for Success	• One carrier approach to underwriting all lines of business • Industry experience shown by the PE team in coordination with the Life Sciences team, inclusive of creatively structuring deductibles • Ability to understand the insured's hurdles as their purchase went through and correctly underwrite the transfer of the products to the new company

The Hartford

The Details of Success

Technology | Software Platform	
Lines Written	Property, General Liability, Auto, Worker's Compensation, Umbrella, Multinational
Premium	$250K
Deal Type	Merger
Reasons for Success	• Supported a significant foreign program with local placements • Ability to quickly underwrite and produce competitive quotes in less than a week • Various pricing options inclusive of dividend offerings on the Worker's Compensation

Manufacturing/Wholesale | Industrial Equipment	
Lines Written	Property, General Liability, Auto, Workers' Compensation, Umbrella, Multinational
Premium	$2.1M
Deal Type	New Acquisition
Reasons for Success	• Optionality with deductible and guaranteed cost options • Coordination across various lines of coverages and business units • Service coordination on claims and risk engineering committed for post bind

Manufacturing/Wholesale | Industrial Equipment	
Lines Written	Property, General Liability, Auto, Workers' Compensation, Umbrella, Accountant Professional E&O
Premium	$1.1M
Deal Type	Roll-up
Reasons for Success	• Ability to provide professional and E&O in seamless process with core P&C lines • Underwrote combination of multiple policy types and structures being pulled together

Count on The Hartford For:

Strong Risk Engineering Service Capabilities. Our Risk Engineering team evaluates processes, identifies exposures, and delivers practical strategies to reduce risk and improve operations.

An experiences in-house claims team focused on cost containment. Our teams combine data-driven insights and specialized knowledge to help reduce costs and deliver better outcomes. Services include medical bill savings, CPA support for business interruption claims, and experiences legal assistance for complex cases.

Bottom-line-oriented recommendations. We help deliver positive financial outcomes for our customers with the aim of improving their EBITDA. And the evidence shines in our 4.8-star rating for risk engineering services.

Invest in specialized protection.

Visit TheHartford.com/private-equity or contact your local underwriter.

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