

Know the ABCs of issuing
cyber digitally **with the EBC.**





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Welcome!

Thank you for working with The Hartford.

Inside this guide, you'll find a detailed overview of how to issue Cyber digitally from The Hartford's Electronic Business Center.

This guide provides you with the following information:

- ▶ An overview of the portal
- ▶ Portal quoting requirements
- ▶ How to use the portal
 - » a. Create a User ID
 - » b. How to log in
 - » c. Navigating off the home page
 - » d. What to do if you receive an error message

1. System overview

Where do you go to quote cyber digitally?

The Hartford's monoline cyber product is available to be quoted in online platforms, enabling agents and brokers to submit, quote and bind Cyber coverage in minutes. It's designed to save you time, so you can focus on getting your clients the right protection they need. Cyber quoting is launched with our agent portal, the Electronic Business Center (EBC) and can be quoted:

- » In Pronto (Global Specialty), both independently or with Management Liability at the end of the ML quote flow.
- » In ICON (Small Business) by selecting the Cyber Line of Business from the Account Management page.

2. Portal quoting requirements

What you need to quote:

- Type of business
- Total annual revenue
- Approximate amount of unique nonpublic personal records in care of insured, and if these records are encrypted
- Multi-factor authentication for remote access and/or backup procedure
- Any additional cybersecurity protections that are in place to protect the network
- Revenues up to **\$250M**
 - » Businesses with revenues over **\$50M** will require an underwriter review

What sets us apart?

Fast, easy straight-through quoting: streamlined process aligned with appetite means fewer underwriting referrals.

- We ask only what is needed: customized question set tailored to the risk size and industry means answering fewer questions than the paper application.
- Ability to sign, bind and issue within minutes as a standalone policy.
- Easy one-time registration to the Electronic Business Center (EBC).
- Ability to tailor limits, retention, endorsements and sublimits within the portal.
- While our technology is state-of-the art, nothing replaces a human touch. Our team is ready to step in and answer any of your questions outside the portal.

3. How to use the portal

Go to www.TheHartford.com/cyber.

- The Cyber Quoting page provides additional information about the cyber product.
- To log in, click **'My Account'** in the top, right corner and select **log in**.

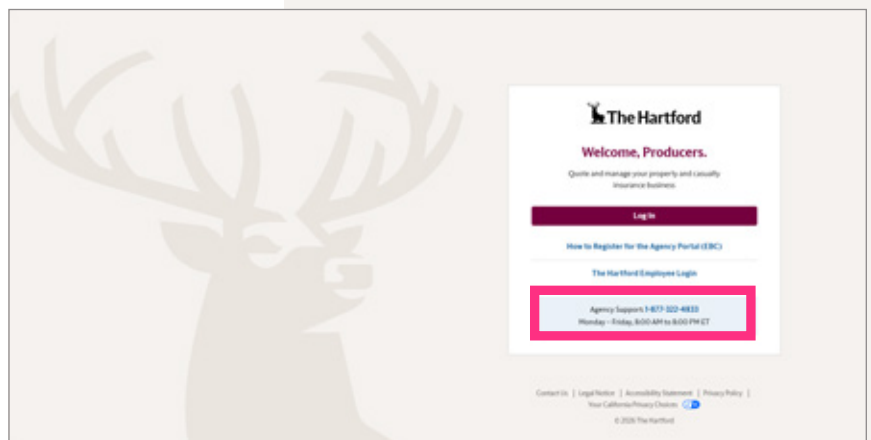
This link brings you to the [Electronic Business Center \(EBC\)](#), which allows you to access the Pronto quoting tool, a digital platform where brokers can access their accounts for businesses of all sizes, all in one place.

Create a User ID:

Once you're on the EBC log in page, you'll need to register to access The Hartford Pronto portal:

- **Pre-register:** Ask your agency administrator to create your account.*
- **Check your email:** We'll send you a link to complete your registration.
- **Complete registration:** Choose your User ID, password and preferences.

If you forgot your username or password, please select the "Forgot User ID?" or "Forgot Password?" buttons from the EBC log-in page.



An agency administrator must create the agent's login. To appoint an agency administrator or for additional assistance, please contact AIS at 877-322-4833 or by chat via the EBC site.

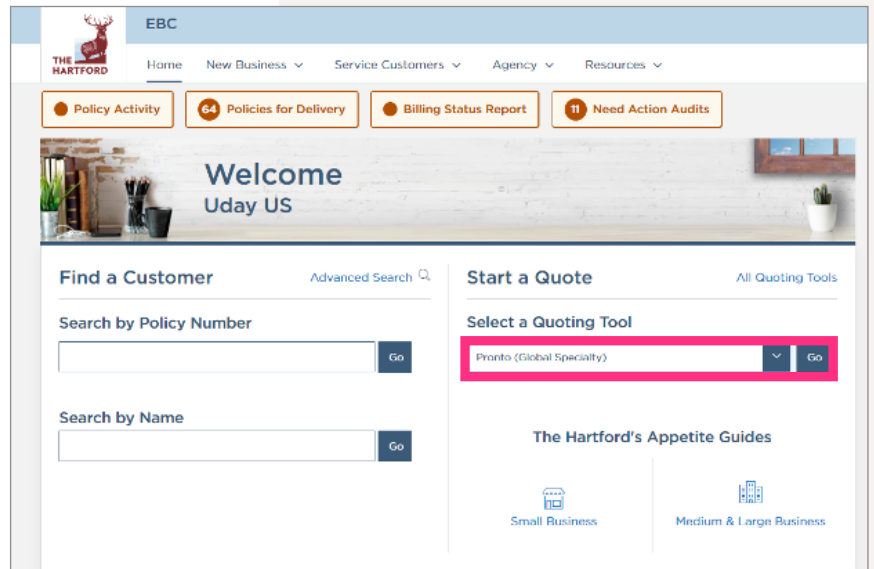
*If you have quoted in ICON or Pronto previously, you should have an EBC login already.

How to log in:

Once registered, head back to the **EBC log in** page and enter your credentials. Once you're logged in, you'll be on the EBC home page.

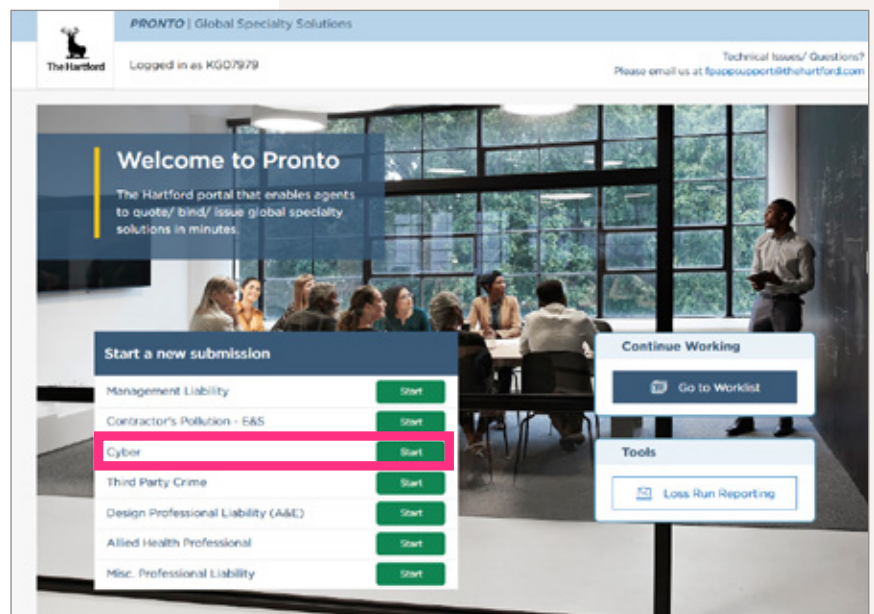
Navigating off the home page:

On the EBC home page under **Select a Quoting Tool**, choose **Pronto (Global Specialty)** or **ICON (Small Business)** from the drop down menu.



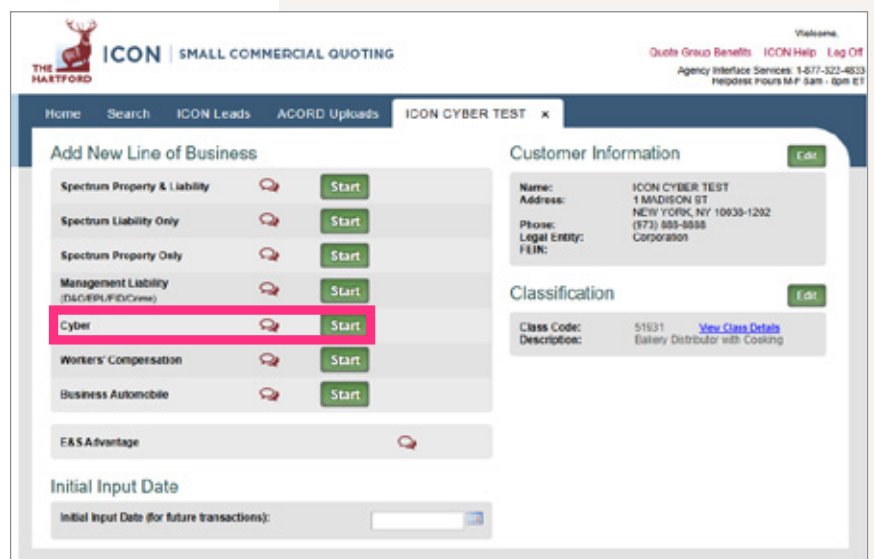
Pronto (Global Specialty) brings you to The Hartford Pronto home page.

Under **Start a new submission**, choose **Cyber**. This launches the application and you can begin quoting.



ICON (Small Business) brings you to the Account Management page.

Under **Add New Line of Business**, choose **Cyber**. This launches the application and you can begin quoting.



This is the first page of the application.



PRONTO | Cyber

[Company Name]
[QUOTE NUMBER]

Close And Return To PRONTO Home

Technical Issues/Questions?
Please email us at fpappsupport@thehartford.com

Quote Issue

General Information

- Company Information
- Requested Coverage
- Data, Privacy & Media
- Security & Controls
- Loss & Prior Knowledge
- Premium Summary

Applicant Information * Required

* Effective date: 03/01/2024

Expiration date: 03/01/2025

* Name of Applicant Company: Digital Systems

* Address line 1: 1006 Summit Ave

Address line 2:

* City: Saint Paul

* State: Minnesota

* ZIP code: 55105

* Revenue: \$ 50,000,000
Must report completed fiscal year revenue

* Does your business have a website? Yes No

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[Get The Application](#)

A field with an asterisk (*) next to it is required.

Click **“Next”** to continue or **“Previous”** to go back a screen.



PRONTO | Cyber

[Company Name]
[QUOTE NUMBER]

Close And Return To PRONTO Home

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Quote Issue

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Requested Coverage * Required

Requested aggregate limit: \$1,000,000

* Requested retention: [dropdown menu]

* Does the applicant currently purchase Cyber coverage? Yes No

Next

Previous

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Download the full PDF application available at TheHartford.com.
[Get The Application](#)

You can also click the name of the screen you'd like to see in the box in the top left corner.



General Information

- Company Information
- Requested Coverage**
- Data, Privacy & Media
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- Loss & Prior Knowledge
- Premium Summary

General Information

- Company Information**
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- Premium Summary

The dynamic question technology feature is utilized throughout the application. Dynamic question sets provide quicker and easier quotes by adapting the questions to individual risk characteristics. This means we only ask questions we need responses to. Sometimes quoting in Pronto means fewer questions than the paper application.

If you click “No,” then no additional questions are asked.

If you click, “Yes,” then additional information is requested.

* Does the Applicant Company have any subsidiaries? 

Nature of Operations



* Does the Applicant Company have any subsidiaries? 

Include any subsidiaries of the Applicant Company:

* Subsidiary

Subsidiary

At the **Premium Summary** tab, you can click the coverages to change limits, then click “Re-Rate” to get an updated quote.

[Company Name]
[QUOTE NUMBER]

Technical Issues/Questions?
Please email us at fsappsupport@thehartford.com

Quote Issue

General Information
Company Information
Requested Coverage
Data, Privacy & Media
Security & Controls
Loss & Prior Knowledge
Premium Summary

Have Questions?
Contact us:
John Cheffer
CyberUW@TheHartford.com

Premium

 Congratulations, your quote is ready to issue.

\$739.12

Re-Rate Required

Policy Term

* Effective date 

Expiration date

Coverage Elections

Combined Policy Aggregate Limit of Liability 

Only those coverages for which a limit appears are included under this policy.

Retention 

Coverages	Limits of Liability (And Aggregate Sub-Limits)
Third Party Liability Coverages What's Included	\$1,000,000

At the bottom of the **Premium Summary** page, there's a list of included coverages. Click the “i” information buttons for additional details.

Crime

Limit 

Included Coverages 

Computer Fraud 	\$100,000
Funds Transfer Fraud 	\$100,000
Social Engineering Fraud 	\$100,000

Supplemental Coverages

Property Damage for Network Restoration (Bricking) 	\$1,000,000
Reputational Loss 	\$1,000,000
Utility Fraud (Including Cryptojacking) 	\$250,000
Invoice and Delivery Instruction Manipulation Fraud 	\$100,000
Criminal Reward Coverage 	\$50,000

To submit a quote, please click
“Start Issue.”



The screenshot shows the PRONTO | Cyber interface. At the top, there's a header with the PRONTO logo, company name, and quote number. A navigation bar on the left lists sections: General Information, Company Information, Requested Coverage, Data, Privacy & Media, Security & Controls, Loss & Prior Knowledge, and Premium Summary. The main content area is titled 'Premium' and displays a green checkmark with the message 'Congratulations, your quote is ready to issue.' Below this, the premium amount '\$739.12' is shown. A green button labeled 'Start Issue' is highlighted with a red rectangle. Other buttons include 'Review Completed Application', 'Download Quote Proposal', and 'Email Quote Proposal'. A 'Policy Term' section shows an effective date of 01/01/2024 and an expiration date of 01/01/2025. A 'Coverage Elections' section is at the bottom.

If the quote is a referral, click
“Refer to Underwriter.” Once you
submit it to an underwriter, the quote
will lock. You’ll be able to view the
information but not edit it.



The screenshot shows the PRONTO | Cyber interface in a read-only mode. A message at the top states: 'You're viewing in read-only mode. This quote was referred, and details in Pronto can't be changed.' The 'Premium' section now shows a warning icon and the message 'This quote is under review'. The premium amount '\$739.12' remains. Buttons for 'Download Quote Proposal' and 'Email Quote Proposal' are present. The 'Policy Term' section shows the same effective and expiration dates. The 'Coverage Elections' section is at the bottom.

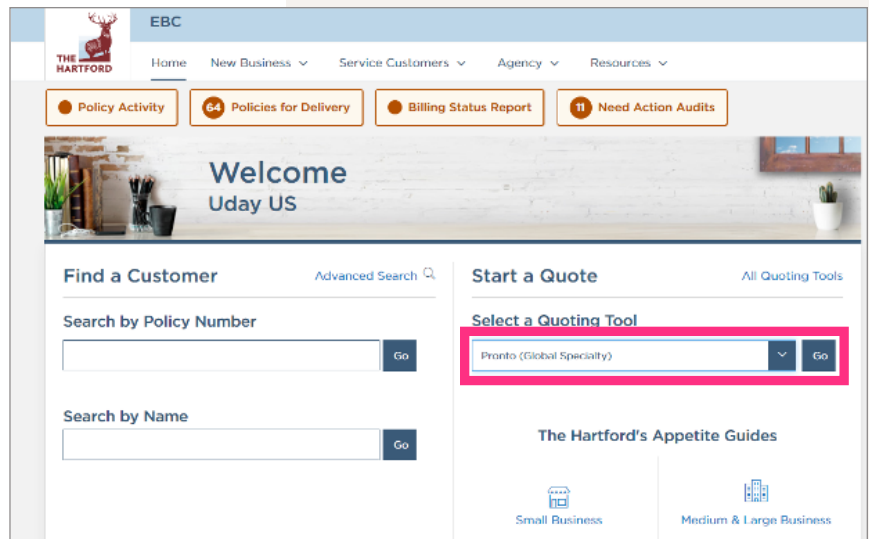
Worklist:

Worklist is available when quoting through
the Pronto (Global Specialty) Portal.
To access the Worklist, log in to the
Electronic Business Center (EBC).

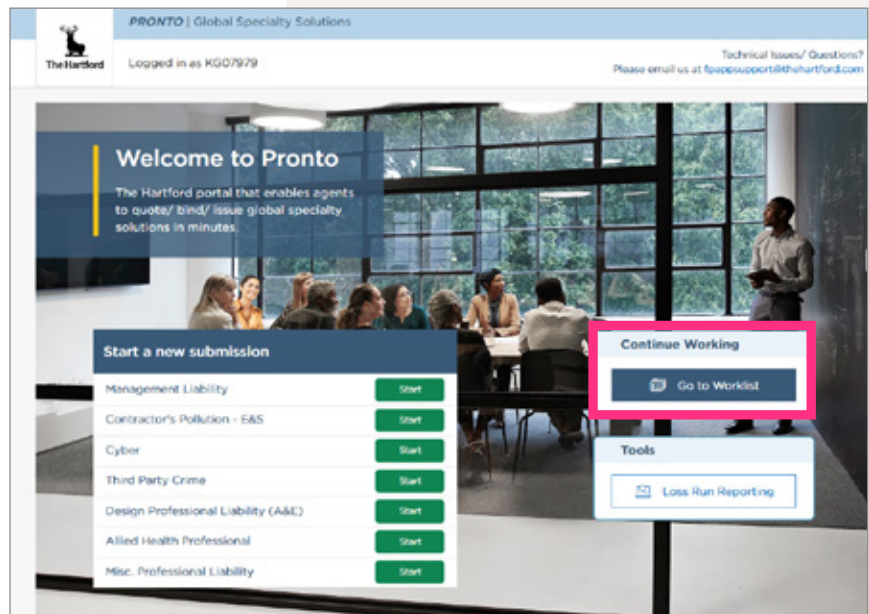


The screenshot shows the The Hartford login page. It features a large background image of a deer head. The page has a white box with the The Hartford logo and the text 'Welcome, Producers.' Below this, it says 'Quote and manage your property and casualty insurance business.' There is a red 'Login' button. Below the button, there are links for 'How to Register for the Agency Portal (EBC)' and 'The Hartford Employee Login'. At the bottom, there is contact information for Agency Support: 1-877-322-4833, Monday - Friday, 8:00 AM to 5:00 PM ET, and a copyright notice for 2024 The Hartford.

Choose **Pronto (Global Specialty)**.

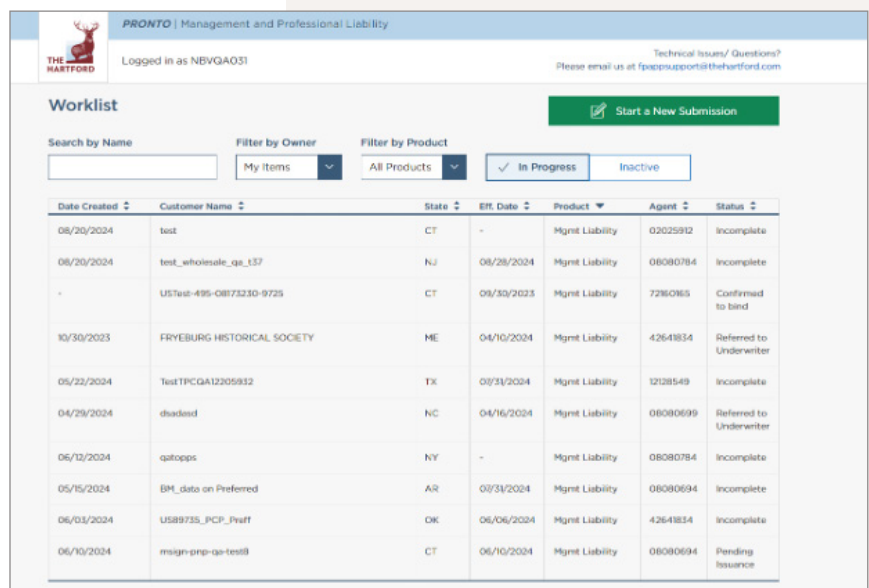


Click **Go to Worklist**.



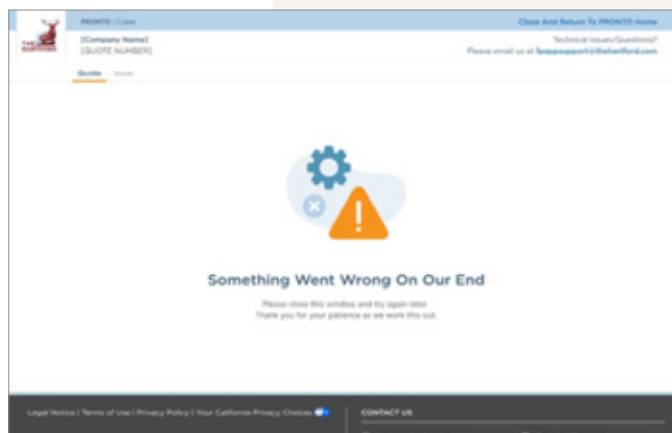
Find the quote in the Worklist and click to reopen the quote. Please note the following features of the Worklist:

- Search by quote name.
- Filter by Owner and/or Product.
- Click the arrows next to the titles to sort by any of those as well.



If you receive an error message:

Log back in to the EBC and choose **Pronto (Global Specialty)**. Click Worklist to reopen the quote.



Learn more about Cyber Risk insurance.

Check out a quote tutorial video.

For underwriting questions, contact the Cyber team at **cyberuw@thehartford.com**

To learn more, contact the Global Specialty Digital team at **specialtydigital@thehartford.com**



Certain coverages vary by state and may not be available to all businesses. All Hartford coverages and services described on this page may be offered by one or more of the property and casualty insurance company subsidiaries of The Hartford Insurance Group, Inc. In Arizona, California, New Hampshire, Texas and Washington the insurance may be underwritten by Hartford Accident and Indemnity Company, Hartford Fire Insurance Company, Hartford Casualty Insurance Company, Hartford Lloyd's Insurance Company, Hartford Insurance Company of the Midwest, Navigators Insurance Company, Navigators Specialty Insurance Company, Maxum Casualty Insurance Company, Maxum Indemnity Company, Trumbull Insurance Company, Twin City Fire Insurance Company, Hartford Underwriters Insurance Company, Property and Casualty Insurance Company of Hartford and Sentinel Insurance Company, Ltd.

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